

SOPHIE BIENENSTOCK

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• Position

Since 2018 Assistant Professor at University Paris 1 Panthéon-Sorbonne
2018-2019 Postdoctoral researcher at University Paris Ouest Nanterre
2016-2017 Teaching assistant at the Technology Institute of Sceaux
2013-2016 Teaching assistant at University Paris 5 Descartes
2011-2016 PhD Candidate at University Paris 2 Panthéon-Assas

• Education

2011-2016 PhD in Law and Economics under the supervision of Bertrand Crettez “Three essays on the economic analysis of consumer law”. Highest Honors. Jury: Samuel Ferey, Luigi Franzoni, Ann-Sophie Vandenberghe and Marianne Verdier.
2010-2011 Master in Law and Economics University Paris 2 Panthéon-Assas
2007-2010 Ecole Normale Supérieure de Cachan, department of Law and Economics
2005-2007 Bachelor in Law and Economics (double major) University Paris 1 Panthéon-Sorbonne

• Teaching Experience

Since 2020 - Law and Economics (University Paris 1 – third year bachelor program)
- Law and Economics, case study (University Paris 2 – Master Program)

Since 2019 - Law and Economics (Centre Universitaire de Mayotte – second year bachelor program)
- Political Economy (Master’s program – tutorial)

2018-2020 - Introduction to Economics (University Paris 1 – first year bachelor program)
- Statistics (University Paris 1 – first year bachelor program)
- Economic policy (University Paris 1 – second year bachelor program)
- Methodology (University Paris 1 – first year bachelor program)

2017-2018 - Microeconomics (University Paris Ouest Nanterre – second year bachelor program)

- Game Theory (University Paris Ouest Nanterre – second year bachelor program)
- 2016-2017 - Introduction to economics (Technology Institute of Sceaux– first year bachelor program)
- 2013-2016 - Microeconomics (University Paris 5 – first year bachelor program)

• Publications

1. Publications in peer-reviewed journals

1. “Clauses abusives et règles de répartition des frais de justice”, with Maxime Charreire, *Revue Economique*, May 2019, Volume 71, Issue 3, pp 503-525.
2. “The Deterrent Effect of French Consumer Law, the example of abusive contract terms”, *Revue d'Economie Politique*, March-April 2019, Volume 129, Issue 2, pp 205-234.
3. “The Price of Freedom: choosing between a long- and short-term contract in the presence of projection bias”, with Maïva Ropaul, *European Journal of Law and Economics*, June 2018, Volume 45, Issue 3, pp 469–496.
4. “Utility misperception in a vertically differentiated duopoly”, *Review of Law and Economics*, May 2017, Volume 14, Issue 3.
5. “Consumer Education: Why the market doesn’t work”, *European Journal of Law and Economics*, September 2016, Volume 42 issue 2, pages 237-262.

2. Other publications

1. Entry on “Consumer Bias” in “The Encyclopedia of Law and Economics”, *European Journal of Law and Economics*, 2017.
2. « Regard économique sur le projet de loi Hamon relatif à la consommation », *Le Petit Journal de l'Economie*, January 2014, n°2.
3. « Le Consommateur, la Firme et le Législateur : Qui décide ? », *Le Petit Journal de l'Economie*, March 2013, n°1.

3. Working papers

1. “Sanctioning abusive clauses with heterogenous consumers”, with Claudine Desrieux (submitted to the European Review of Law and Economics).
2. “Extraterritoriality and the US fight against foreign corruption: Is a bad deal always better than a good trial?”, with Pierre Kopp (submitted to Public Choice).
3. “Using fine revenue either for enforcers or for society at large: experimental evidence on implications for deterrence and evidence”, with Florian Baumann, Tim Friehe and Maïva Ropaul (submitted to Public Choice).

• Presentations at Conferences and Workshops

- September 2021 The European Association of Law and Economics Conference, online conference.
Presentation entitled “*The extensive reach of the FCPA beyond American borders: is a bad deal always better than a good trial ?*”
- September 2020 The European Association of Law and Economics Conference (online conference).
Presentation entitled “*Sanctioning abusive clauses with heterogenous consumers*”.
- May 2020 Law and Economics Workshop, Tel Aviv University (online conference)
Sanctioning abusive clauses in the presence of heterogenous consumers
- October 2019 Association Française d’Economie du Droit, Rennes.
Presentation entitled “*Extraterritoriality and the US fight against foreign corruption: Is a bad deal always better than a good trial?*”
- September 2019 The European Association of Law and Economics Conference, Tel Aviv Israël.
Presentation entitled “*Allocating Litigation Costs in the Presence of an Endogeneous Damage*”.
- April 2019 European Public Choice Society Annual Meeting, Jérusalem Israël.
Presentation entitled “*Litigation cost allocation in the presence of endogenous damages*”
- October 2018 Association Française d’Economie du Droit, Nancy, France. Presentation entitled: “*Abusive terms, consumer misperception and market power*”.
- January 2018 Rochebrune Winter School (Ecole Thématique de Rochebrune) France.
Presentation entitled “Analyse économique du droit : une perspective comportementale
- November 2017 Association Française d’Economie du Droit, Aix-en-Provence, France.
Presentation entitled: “*The deterrent effect of French Consumer law : the example of unfair contract terms*”.
- May 2017 Journée de Microéconomie Appliqué, Le Mans, France. Presentation entitled “*The choice of contract duration in the presence of projection bias*”.
- March 2015 Seminar The Future of Law and Economics, Paris, France.
Presentation entitled “*The price of freedom: Choosing between long- and short-term contracts*”.
- December 2014 Italian Association of Law and Economics, Rome, Italy.
Presentation entitled: “*Consumer Regret in a vertically differentiated duopoly*”.
- September 2014 Seminar LIEN (Law, Institutions and Economics) in Nanterre (EconomiX workshop).
Presentation entitled “*Consumer regret in a vertically differentiated duopoly*”.
- March 2014 Seminar The Future of Law and Economics, Maastricht, Pays-Bas ;
Presentation entitled “*Consumer regret and quality differentiation*”.
- September 2013 The European Association of Law and Economics Conference, Warsaw, Poland. Poster session.
- March 2013 Seminar The Future of Law and Economics, Rotterdam, Pays-Bas.
Presentation entitled “*Consumer Education: why the market doesn’t work*”.
- February 2013 Workshop: “Uncertainty, Digital Science and the Long Term”, organized by par The Global System Science Initiative.

March 2012 Seminar The Future of Law and Economics, Paris, France.
Presentation entitled *The deterrent effect of consumer law*.

• **Referee**

2021 European Review of Law and Economic

2017-2020 Revue d'Economie Politique.

• **Languages**

1. French: native
2. English: fluent
3. Hebrew: intermediate
4. German: intermediate